

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 00277 111251Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----111253Z 004137 /43

P R 111124Z JAN 77
FM AMEMBASSY TEHRAN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 0793

UNCLAS TEHRAN 0277

E.O.11652: N/A
TAGS: BEXP, IR
SUBJ: MAJOR PROJECTS: HOSPITAL EQUIPMENT

REF: 76 TEHRAN 6302

1. INVITATIONAL TENDER IDENTIFIED REFTEL WILL BE
ISSUED FOR 500 BED DARROUS GENERAL HOSPITAL IN 2-3
WEEKS AND FOR 150 BED KERMANSHAHR GENERAL HOSPITAL IN
2-3 MONTHS. ALL NON-FIXED EQUIPMENT EXCEPT EXPENDABLE
SUPPLIES WILL BE PROCURED FROM SINGLE SOURCE.

2. TENDER DOCUMENT PREPARED BY HOSPITALIA WILL BE
ISSUED TO PREQUALIFIED BIDDERS ONLY. DOCUMENT IS
1,000 PAGE PRINTOUT OF EQUIPMENT REQUIREMENTS
INCLUDING EQUIPMENT FOR PATIENT ROOMS, OPERATING ROOMS,
X-RAY AND RADIOLOGY UNITS, KITCHEN SUPPLIES, ETC.
BIDDERS SHOULD BE ABLE TO GUARANTEE LOCAL SERVICE OF
EQUIPMENT. MINISTRY WILL NOT PAY FEE TO LOCAL AGENT
AND ADVISES U.S. FIRMS TO CONTACT MINISTRY DIRECTLY.
PAYMENT TERMS CASH. VALUE OF CONTRACT FOR DARROUS HOSPITAL ESTIMATED
AT \$120 MILLION, FOR KERMANSHAHR HOSPITAL ABOUT \$70 MILLION.

3. AMONG FIVE THUS-FAR PREQUALIFIED BIDDERS AMERICAN
HEALTH FACILITIES (AHF), A SUBSIDIARY AMERICAN HOSPITAL SUPPLY, IS
ONLY U.S. FIRM. MANY U.S. FIRMS WROTE MINISTRY IN RESPONSE REFTEL
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BUT NONE EXCEPT AHF WILLING OF ABLE TO SUPPLY TOTAL PACKAGE
REQUIRED BY MINISTRY.

4. ACTION REQUESTED: IF COMMERCE ABLE TO IDENTIFY ADDITIONAL
U.S. FIRMS CAPABLE OF PROVIDING TOTAL PACKAGE, FIRMS SHOULD
BE INSTRUCTED TO PREPARE PACKET CONTAINING (A) LETTER EXPRESSING
INTEREST IN SUPPLYING TOTAL REQUIREMENTS FOR DARROUS AND

KERMANSHAHR HOSPITALS, (B) DESCRIPTIVE BROCHURES COVERING ALL EQUIPMENT ITEMIZED PARA 2 ABOVE, (C) RESUME CITING PREVIOUS EXPERIENCE IN SUPPLY OF TOTAL HOSPITAL PACKAGES. MATERIALS SHOULD BE MAILED WITHIN WEEK TO DR. AMIR S. ADJODANI, FIFTH FLOOR, SOCIAL WELFARE BUILDING, FAKHRAZI STREET (OFF SHAH REZA), TEHRAN OR TO LYNNE LAMBERT, BOX 2000, AMERICAN EMBASSY, APO NEW YORK 09205.
MIKLOS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TEHRAN00277
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770010-0235
Format: TEL
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770161/aaaacbng.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 76062fdb-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 TEHRAN 6302
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3621640
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: HOSPITAL EQUIPMENT
TAGS: BEXP, IR
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/76062fdb-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
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22 May 2009
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